

PROPOSAL INTRODUCTION

India Markets SIC – Oct 2023 –Dec 2024 Series

7 Days Kenyan Extravaganza - Departures Oct '23– Dec 2024

PROPOSAL DETAILS

Proposal prepared for:	India Markets
Date of Travel:	Oct '23 – 31st Dec'23 & 1st Jan – 31st Dec'24
Pax:	2-12 Pax
Transport:	6 Seater Safari 4x4 Land Cruiser
Departures:	<i>To Be Advised</i>

RATES ARE NET & NON COMMISSIONABLE PER PERSON IN USD: **VALID Oct 2023 – 31st Dec 2023 & 1st Jan – 31st Dec 2024**

RATES BELOW ARE **BASED ON GROUP SIZE**

Travel Period	Group Size	Per Person sharing a Twin/Double	3rd Adult sharing	3rd bed Child (<12yrs)	3rd bed Youth (<16yrs)	Single Room Supplement
01.10-31.10.23	2 Pax	\$2,325.00	N/A	N/A	N/A	\$505
	3 Pax	\$2,015.00	\$1,965.00	\$1,445.00	\$1,830.00	
	4 Pax	\$1,860.00	\$1,810.00	\$1,285.00	\$1,675.00	
	5 Pax	\$1,765.00	\$1,715.00	\$1,195.00	\$1,580.00	
	6 Pax	\$1,705.00	\$1,655.00	\$1,130.00	\$1,515.00	
	7 Pax	\$1,925.00	\$1,875.00	\$1,355.00	\$1,740.00	
	8 Pax	\$1,860.00	\$1,810.00	\$1,285.00	\$1,675.00	
	9 Pax	\$1,805.00	\$1,755.00	\$1,235.00	\$1,620.00	
	10 Pax	\$1,765.00	\$1,715.00	\$1,195.00	\$1,580.00	
	11 Pax	\$1,730.00	\$1,680.00	\$1,160.00	\$1,545.00	
	12 Pax	\$1,705.00	\$1,655.00	\$1,130.00	\$1,515.00	
01.11-22.12.23	2 Pax	\$1,990.00	N/A	N/A	N/A	\$350
	3 Pax	\$1,705.00	\$1,660.00	\$1,355.00	\$1,525.00	
	4 Pax	\$1,560.00	\$1,520.00	\$1,210.00	\$1,385.00	
	5 Pax	\$1,475.00	\$1,435.00	\$1,125.00	\$1,300.00	
	6 Pax	\$1,420.00	\$1,380.00	\$1,070.00	\$1,240.00	
	7 Pax	\$1,625.00	\$1,580.00	\$1,275.00	\$1,445.00	
	8 Pax	\$1,560.00	\$1,520.00	\$1,210.00	\$1,385.00	
	9 Pax	\$1,515.00	\$1,475.00	\$1,165.00	\$1,335.00	
	10 Pax	\$1,475.00	\$1,435.00	\$1,125.00	\$1,300.00	
	11 Pax	\$1,445.00	\$1,405.00	\$1,095.00	\$1,270.00	
	12 Pax	\$1,420.00	\$1,380.00	\$1,070.00	\$1,240.00	

23.12-31.12.23	2 Pax	\$2,335.00	N/A	N/A	N/A	\$505
	3 Pax	\$2,020.00	\$1,975.00	\$1,455.00	\$1,840.00	
	4 Pax	\$1,865.00	\$1,820.00	\$1,295.00	\$1,680.00	
	5 Pax	\$1,770.00	\$1,725.00	\$1,205.00	\$1,590.00	
	6 Pax	\$1,710.00	\$1,660.00	\$1,140.00	\$1,525.00	
	7 Pax	\$1,935.00	\$1,885.00	\$1,365.00	\$1,750.00	
	8 Pax	\$1,865.00	\$1,820.00	\$1,295.00	\$1,680.00	
	9 Pax	\$1,815.00	\$1,765.00	\$1,245.00	\$1,630.00	
	10 Pax	\$1,770.00	\$1,725.00	\$1,205.00	\$1,590.00	
	11 Pax	\$1,740.00	\$1,690.00	\$1,170.00	\$1,555.00	
	12 Pax	\$1,710.00	\$1,660.00	\$1,140.00	\$1,525.00	
01.01-31.03.24	2 Pax	\$2,165.00	N/A	N/A	N/A	\$365
	3 Pax	\$1,855.00	\$1,810.00	\$1,445.00	\$1,635.00	
	4 Pax	\$1,695.00	\$1,655.00	\$1,290.00	\$1,475.00	
	5 Pax	\$1,605.00	\$1,560.00	\$1,195.00	\$1,385.00	
	6 Pax	\$1,540.00	\$1,500.00	\$1,130.00	\$1,320.00	
	7 Pax	\$1,765.00	\$1,725.00	\$1,355.00	\$1,545.00	
	8 Pax	\$1,695.00	\$1,655.00	\$1,290.00	\$1,475.00	
	9 Pax	\$1,645.00	\$1,605.00	\$1,235.00	\$1,425.00	
	10 Pax	\$1,605.00	\$1,560.00	\$1,195.00	\$1,385.00	
	11 Pax	\$1,570.00	\$1,530.00	\$1,160.00	\$1,350.00	
	12 Pax	\$1,540.00	\$1,500.00	\$1,130.00	\$1,320.00	

01.04-30.06.24	2 Pax	\$2,075.00	N/A	N/A	N/A	\$300
	3 Pax	\$1,765.00	\$1,720.00	\$1,425.00	\$1,540.00	
	4 Pax	\$1,605.00	\$1,560.00	\$1,270.00	\$1,385.00	
	5 Pax	\$1,515.00	\$1,470.00	\$1,175.00	\$1,290.00	
	6 Pax	\$1,450.00	\$1,405.00	\$1,115.00	\$1,225.00	
	7 Pax	\$1,675.00	\$1,630.00	\$1,335.00	\$1,450.00	
	8 Pax	\$1,605.00	\$1,560.00	\$1,270.00	\$1,385.00	
	9 Pax	\$1,555.00	\$1,510.00	\$1,217.00	\$1,330.00	
	10 Pax	\$1,515.00	\$1,470.00	\$1,175.00	\$1,290.00	
	11 Pax	\$1,480.00	\$1,435.00	\$1,140.00	\$1,255.00	
	12 Pax	\$1,450.00	\$1,405.00	\$1,115.00	\$1,225.00	

01.07-15.10.24	2 Pax	\$2,800.00	N/A	N/A	N/A	\$560
	3 Pax	\$2,455.00	\$2,405.00	\$1,675.00	\$2,115.00	
	4 Pax	\$2,280.00	\$2,235.00	\$1,505.00	\$1,945.00	
	5 Pax	\$2,180.00	\$2,130.00	\$1,400.00	\$1,840.00	
	6 Pax	\$2,110.00	\$2,060.00	\$1,330.00	\$1,775.00	
	7 Pax	\$2,355.00	\$2,305.00	\$1,575.00	\$2,020.00	
	8 Pax	\$2,280.00	\$2,235.00	\$1,505.00	\$1,945.00	
	9 Pax	\$2,225.00	\$2,175.00	\$1,445.00	\$1,885.00	
	10 Pax	\$2,180.00	\$2,130.00	\$1,400.00	\$1,840.00	
	11 Pax	\$2,140.00	\$2,090.00	\$1,365.00	\$1,805.00	
	12 Pax	\$2,110.00	\$2,060.00	\$1,330.00	\$1,775.00	

16.10-22.12.24	2 Pax	\$2,380.00	N/A	N/A	N/A	\$365
	3 Pax	\$2,070.00	\$2,030.00	\$1,555.00	\$1,740.00	
	4 Pax	\$1,915.00	\$1,875.00	\$1,395.00	\$1,585.00	
	5 Pax	\$1,820.00	\$1,780.00	\$1,305.00	\$1,490.00	
	6 Pax	\$1,760.00	\$1,715.00	\$1,240.00	\$1,430.00	
	7 Pax	\$1,980.00	\$1,940.00	\$1,465.00	\$1,650.00	
	8 Pax	\$1,915.00	\$1,875.00	\$1,395.00	\$1,585.00	
	9 Pax	\$1,865.00	\$1,820.00	\$1,345.00	\$1,535.00	
	10 Pax	\$1,820.00	\$1,780.00	\$1,305.00	\$1,490.00	
	11 Pax	\$1,785.00	\$1,745.00	\$1,270.00	\$1,455.00	
	12 Pax	\$1,760.00	\$1,715.00	\$1,240.00	\$1,430.00	

23.12-31.12.24	2 Pax	\$2,700.00	N/A	N/A	N/A	\$550
	3 Pax	\$2,390.00	\$2,335.00	\$1,610.00	\$2,045.00	
	4 Pax	\$2,235.00	\$2,180.00	\$1,455.00	\$1,890.00	
	5 Pax	\$2,140.00	\$2,085.00	\$1,360.00	\$1,795.00	
	6 Pax	\$2,075.00	\$2,020.00	\$1,300.00	\$1,735.00	
	7 Pax	\$2,300.00	\$2,245.00	\$1,520.00	\$1,955.00	
	8 Pax	\$2,235.00	\$2,180.00	\$1,455.00	\$1,890.00	
	9 Pax	\$2,180.00	\$2,125.00	\$1,405.00	\$1,840.00	
	10 Pax	\$2,140.00	\$2,085.00	\$1,360.00	\$1,795.00	
	11 Pax	\$2,105.00	\$2,050.00	\$1,325.00	\$1,760.00	
	12 Pax	\$2,075.00	\$2,020.00	\$1,300.00	\$1,735.00	

Festive Season Supplements:

- **Easter 2024**

29th – 01st April (4 Days)

A supplement of **\$45 per person per day** has to be added to above rates

Supplement for Easter Dates for Aberdare Country Club \$80 per person per day has to be added to above rates

- **Christmas/New Year's 2023/2024**

24th, 25th, 26th & 31st December + 01st January (5 Days)

A supplement of **\$50 per person per day** has to be added to above rates

Supplement for Easter Dates for Aberdare Country Club \$80 per person per day has to be added to above rates

- **Morning Balloon Safari Masai Mara on Day 06 – Optional**

	Per Adult >12yrs	Per Child <12yrs
Validity: 01.10.23 – 31.12.23 & 01.01.24 – 31.12.24	\$425	\$385

- **Hell's Gate Guided Bicycle Tour on Day 04 – Optional (Minimum 04 Pax)**

	Per Adult >12yrs	Per Child <12yrs
Validity: 01.10.23 – 31.12.23 & 01.01.24 – 31.12.24	\$40	\$35

APPLICABLE FOC POLICY FOR GROUPS:

- **FOC Policy for Groups of Minimum 15 Full Paying Adult clients –**

For Groups with more than 15 full paying Adult Clients

➤ **30% Discount for ONE applicable Per Person sharing a Twin/Double Rate**

General Notes:

1. Please note that no reservations have been done so far, subject to availability at the moment of booking
2. Private Safaris Management reserves the right to change the program and schedule according to prevailing weather conditions.
3. This proposal cost is subject to change due to unforeseeable changes in fuel and other levies.
4. Suggested accommodation may be changed to similar depending on availability at the time of booking.
5. All accommodation is based on standard room category.
6. There may be some departures operated on a re-routed version depending on the status given, but reflecting same experience and number of game drives.
7. *1 Adult sharing a Double with 1 Child under 12yrs: Adult & Child pay each Half Double rate*
8. Government taxes/levies & national park related fees
 - The rates above are inclusive of current levies/taxes & national park related fees as of today, however should there be any new taxes/levies/national park related fees introduced and/or increase of any current taxes/levies/national park related fees by Government/statutory bodies the same shall be passed on to you
9. E&OE

Rates include:

- Accommodation and meals as specified in the itinerary
- Activities as specified in the itinerary
- Nairobi transfers as specified in the itinerary in Van/Coach with English speaking Driver
- Transport in private Safari 4x4 Land Cruiser with service of English speaking Driver Guide (**PLEASE NOTE: Safari Vehicles do not have A/C!**)
- Game drives as indicated in the itinerary (*please be aware that due to unforeseeable weather and traffic circumstances not every game drive can be guaranteed*)
- Park entry fees to all parks and reserves included in the itinerary for 24hrs each (*fees are subject to change*)
- 24/7 Emergency Contact on the ground
- Private Safaris Airport Assistance on Arrival and Departure (*from Arrival Hall/up to Departure Hall*)
- 1l of bottled Drinking Water per person per day while on Safari
- Flying doctors coverage: (Covers clients within East Africa for a period of 30 days. In the eventuality of a medical emergency, they will be airlifted to Nairobi where they will be taken to a good hospital. Hospital bills are born by the patient.)

Rates exclude:

- International & Domestic flights (if not mentioned above)
 - Personal insurance and baggage insurance
 - Visa fees wherever applicable.
 - All drinks & meals unless stated above.
 - All tips and portorage.
 - Laundry, massages and other personal expenses e.g. mini-bar & telephone unless otherwise stated
 - Any other services not mentioned above and other optional/additional activities.
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TERMS & CONDITIONS

1. Cancellation and No-Show policy :

Reservations that are cancelled, reduced in length of stay or reduced in numbers (hereinafter collectively called a CANCELLATION) are subject to Cancellation and No Show fees if cancelled within 60 days of the arrival date:

- 61 and more days prior to arrival: 0%
- 60 days to 46 days prior to arrival: 15%
- 45 days to 35 days prior to arrival: 35%
- 34 days to 15 days prior to arrival: 50%
- 14 days to 24 hours prior to arrival: 100%

All cancellations must be given in writing.

The above excludes any Nonrefundable deposits.

2. Payment Policy

- 25% of the total cost at confirmation to secure rooms.
- The balance should be sent at least 60 days prior to tour commencement.

The company shall not be liable for any loss either in part or in full for booked services due to failure to adhere to above terms.

Payment via bank transfer:

Banking charges for international transfers are on the Agent, Private Safaris (E.A.) Ltd has to receive the full invoice amount. Any discrepancies will occur a supplementary invoice.

3. Passenger Information:

Soft-sided luggage or duffels are preferable to hard luggage for storage on safari vehicles within East Africa. Large suitcases of dimensions greater than 24"x 17"x 7" are impossible to store in vehicles and on aircraft and should not be used. (Baggage and personal effects are at owner's risk throughout the tour and baggage insurance for members is strongly advised).

4. Variation in rates:

Private Safaris may alter the contract rates in writing in case of changes in park entrance fees and other levies and taxes. Once you have booked a safari and we have confirmed the booking, the contract rates are fully guaranteed and will not be subject to any surcharges.

