



Explore with us

**PROPOSAL INTRODUCTION**

Indian Market -SIC – 2023- 2024 Series

**4 Days Glimpse of Kenya Safari**

**Period 01<sup>st</sup> July 2023 to 31<sup>st</sup> Dec 2024**

**PROPOSAL DETAILS**

**Proposal prepared for:** Indian Market  
**Transport:** 6/7 Seater Safari 4x4 Land Cruiser  
**Pax:** 2-12 pax

**SAFARI PROGRAMME**

**Day 01** **Arrival In Nairobi** **- 30km/0.5hrs**

Welcome on arrival at Jomo Kenyatta International Airport in Nairobi. After customs and immigrations Meet & Greet by Private Safaris Representative. Embark on a **Panoramic City Orientation Tour of Nairobi** en-route to your Hotel. Dinner at your Hotel.

**Dinner and overnight at** **Sarova Stanley or similar** **(B/-/B)**

**Day 02** **Nairobi – Masai Mara Reserve** **- 260km/5-6hrs**

Breakfast at your Hotel. Meet your Driver Guides in the Hotel Lobby and after short Safari Briefing departure to Maasai Mara arriving at your Lodge/Camp in time for Lunch. Afternoon game drive Maasai Mara.

**Dinner and overnight at** **Keekorok Lodge or Similar** **(B/L/D)**

**Day 03** **Masai Mara Reserve**

Breakfast followed by full day game drive with picnic lunches ( $\pm 09h00-16h00$ ). Dinner at your Lodge/Camp.

**Dinner and overnight at** **Keekorok Lodge or Similar** **(B/L/D)**

**Day 04** **Masai Mara Reserve – Nairobi – Depart** **- 260km/5-6hrs**

Breakfast at your lodge. Check out and drive to Nairobi. Drop off at Jomo Kenyatta international Airport in Nairobi in the afternoon for your departure flight.

**\*\*\*END OF SERVICES\*\*\***

L = Lunch  
D = Dinner  
B = Breakfast

**RATES ARE NET & NON COMMISSIONABLE PER PERSON IN USD, BASED ON GROUP SIZE:**

Based on **Sarova Stanley & Keekorok Lodge.**

|                         | Per Person sharing<br>a Twin/Double | 3rd Adult<br>sharing | 3rd bed<br>Child (<12yrs) | 3rd bed<br>Youth (<16yrs) | Single Room<br>Supplement |
|-------------------------|-------------------------------------|----------------------|---------------------------|---------------------------|---------------------------|
| <b>01.07-15.10.2023</b> |                                     |                      |                           |                           |                           |
| 2 Pax                   | \$1185                              | \$1175               | \$890                     | \$1110                    | \$300                     |
| 3 Pax                   | \$1020                              | \$1010               | \$725                     | \$945                     |                           |
| 4 Pax                   | \$940                               | \$930                | \$645                     | \$865                     |                           |
| 5 Pax                   | \$890                               | \$880                | \$595                     | \$815                     |                           |
| 6 Pax                   | \$860                               | \$850                | \$560                     | \$780                     |                           |
| 7 Pax                   | \$975                               | \$965                | \$680                     | \$900                     |                           |
| 8 Pax                   | \$940                               | \$930                | \$645                     | \$865                     |                           |
| 9 Pax                   | \$915                               | \$905                | \$615                     | \$835                     |                           |
| 10 Pax                  | \$890                               | \$880                | \$595                     | \$815                     |                           |
| 11 Pax                  | \$875                               | \$865                | \$575                     | \$795                     |                           |
| 12 Pax                  | \$860                               | \$850                | \$560                     | \$780                     |                           |
| <b>16.10-22.12.2023</b> |                                     |                      |                           |                           |                           |
| 2 Pax                   | \$995                               | \$990                | \$785                     | \$925                     | \$200                     |
| 3 Pax                   | \$840                               | \$830                | \$625                     | \$765                     |                           |
| 4 Pax                   | \$760                               | \$755                | \$550                     | \$690                     |                           |
| 5 Pax                   | \$715                               | \$705                | \$500                     | \$640                     |                           |
| 6 Pax                   | \$685                               | \$675                | \$470                     | \$610                     |                           |
| 7 Pax                   | \$795                               | \$790                | \$585                     | \$725                     |                           |
| 8 Pax                   | \$760                               | \$755                | \$550                     | \$690                     |                           |
| 9 Pax                   | \$735                               | \$730                | \$525                     | \$665                     |                           |

|        |       |       |       |       |  |
|--------|-------|-------|-------|-------|--|
| 10 Pax | \$715 | \$705 | \$500 | \$640 |  |
| 11 Pax | \$695 | \$690 | \$485 | \$625 |  |
| 12 Pax | \$685 | \$675 | \$470 | \$610 |  |

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| <b>23.12-31.12.2023</b> |  |  |  |  |  |
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|--------|--------|--------|-------|--------|-------|
| 2 Pax  | \$1185 | \$1175 | \$890 | \$1110 | \$300 |
| 3 Pax  | \$1020 | \$1010 | \$725 | \$945  |       |
| 4 Pax  | \$940  | \$930  | \$645 | \$865  |       |
| 5 Pax  | \$890  | \$880  | \$595 | \$815  |       |
| 6 Pax  | \$860  | \$850  | \$560 | \$780  |       |
| 7 Pax  | \$975  | \$965  | \$680 | \$900  |       |
| 8 Pax  | \$940  | \$930  | \$645 | \$865  |       |
| 9 Pax  | \$915  | \$905  | \$615 | \$835  |       |
| 10 Pax | \$890  | \$880  | \$595 | \$815  |       |
| 11 Pax | \$875  | \$865  | \$575 | \$795  |       |
| 12 Pax | \$860  | \$850  | \$560 | \$780  |       |

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| <b>01.01.24- 31.03.2024</b> |  |  |  |  |  |
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|--------|--------|--------|-------|-------|-------|
| 2 Pax  | \$1045 | \$1035 | \$785 | \$930 | \$200 |
| 3 Pax  | \$895  | \$885  | \$635 | \$780 |       |
| 4 Pax  | \$820  | \$810  | \$560 | \$705 |       |
| 5 Pax  | \$775  | \$765  | \$515 | \$660 |       |
| 6 Pax  | \$745  | \$735  | \$485 | \$630 |       |
| 7 Pax  | \$850  | \$845  | \$595 | \$735 |       |
| 8 Pax  | \$820  | \$810  | \$560 | \$705 |       |
| 9 Pax  | \$795  | \$785  | \$535 | \$680 |       |
| 10 Pax | \$775  | \$765  | \$515 | \$660 |       |
| 11 Pax | \$755  | \$750  | \$500 | \$640 |       |

|                             |        |        |        |        |       |
|-----------------------------|--------|--------|--------|--------|-------|
| 12 Pax                      | \$745  | \$735  | \$485  | \$630  |       |
| <b>01.04.24- 30.06.2024</b> |        |        |        |        |       |
| 2 Pax                       | \$990  | \$980  | \$760  | \$875  | \$165 |
| 3 Pax                       | \$840  | \$830  | \$610  | \$725  |       |
| 4 Pax                       | \$765  | \$755  | \$535  | \$650  |       |
| 5 Pax                       | \$720  | \$710  | \$490  | \$605  |       |
| 6 Pax                       | \$690  | \$680  | \$460  | \$575  |       |
| 7 Pax                       | \$795  | \$790  | \$565  | \$680  |       |
| 8 Pax                       | \$765  | \$755  | \$535  | \$650  |       |
| 9 Pax                       | \$740  | \$730  | \$510  | \$625  |       |
| 10 Pax                      | \$720  | \$710  | \$490  | \$605  |       |
| 11 Pax                      | \$700  | \$695  | \$475  | \$585  |       |
| 12 Pax                      | \$690  | \$680  | \$460  | \$575  |       |
| <b>01.07.24- 15.10.2024</b> |        |        |        |        |       |
| 2 Pax                       | \$1505 | \$1490 | \$1040 | \$1275 | \$325 |
| 3 Pax                       | \$1340 | \$1325 | \$875  | \$1110 |       |
| 4 Pax                       | \$1260 | \$1245 | \$790  | \$1025 |       |
| 5 Pax                       | \$1210 | \$1195 | \$745  | \$980  |       |
| 6 Pax                       | \$1175 | \$1165 | \$710  | \$945  |       |
| 7 Pax                       | \$1295 | \$1280 | \$830  | \$1065 |       |
| 8 Pax                       | \$1260 | \$1245 | \$790  | \$1025 |       |
| 9 Pax                       | \$1230 | \$1220 | \$765  | \$1000 |       |
| 10 Pax                      | \$1210 | \$1195 | \$745  | \$980  |       |
| 11 Pax                      | \$1190 | \$1180 | \$725  | \$960  |       |
| 12 Pax                      | \$1175 | \$1165 | \$710  | \$945  |       |

| 16.10.24- 22.12.2024 |        |        |        |        |       |
|----------------------|--------|--------|--------|--------|-------|
| 2 Pax                | \$1300 | \$1295 | \$935  | \$1080 | \$200 |
| 3 Pax                | \$1140 | \$1130 | \$775  | \$915  |       |
| 4 Pax                | \$1055 | \$1050 | \$690  | \$830  |       |
| 5 Pax                | \$1005 | \$1000 | \$640  | \$785  |       |
| 6 Pax                | \$975  | \$965  | \$610  | \$750  |       |
| 7 Pax                | \$1090 | \$1085 | \$725  | \$870  |       |
| 8 Pax                | \$1055 | \$1050 | \$690  | \$830  |       |
| 9 Pax                | \$1030 | \$1020 | \$665  | \$805  |       |
| 10 Pax               | \$1005 | \$1000 | \$640  | \$785  |       |
| 11 Pax               | \$990  | \$980  | \$625  | \$765  |       |
| 12 Pax               | \$975  | \$965  | \$610  | \$750  |       |
|                      |        |        |        |        |       |
| 23.12.24- 31.12.2024 |        |        |        |        |       |
| 2 Pax                | \$1505 | \$1490 | \$1040 | \$1275 | \$325 |
| 3 Pax                | \$1340 | \$1325 | \$875  | \$1110 |       |
| 4 Pax                | \$1260 | \$1245 | \$790  | \$1025 |       |
| 5 Pax                | \$1210 | \$1195 | \$745  | \$980  |       |
| 6 Pax                | \$1175 | \$1165 | \$710  | \$945  |       |
| 7 Pax                | \$1295 | \$1280 | \$830  | \$1065 |       |
| 8 Pax                | \$1260 | \$1245 | \$790  | \$1025 |       |
| 9 Pax                | \$1230 | \$1220 | \$765  | \$1000 |       |
| 10 Pax               | \$1210 | \$1195 | \$745  | \$980  |       |
| 11 Pax               | \$1190 | \$1180 | \$725  | \$960  |       |
| 12 Pax               | \$1175 | \$1165 | \$710  | \$945  |       |
|                      |        |        |        |        |       |

## OPTIONAL EXTRAS:

- Morning Balloon Safari Masai Mara on Day 03 –

|  | Per Adult >12yrs | Per Child <12yrs |
|--|------------------|------------------|
| <b>Validity:</b><br><b>01.01.23 – 31.12.24</b> | \$450            | \$425            |

## Festive Season Supplements:

### 1. Easter Period 2024

*Good Friday, Saturday, Sunday & Easter Monday (4 Days)*

A supplement of **\$50 per person per day** has to be added to above rates

### 2. Christmass Supplement 2024

*Applicable on 24<sup>th</sup>, 25<sup>th</sup> 26<sup>th</sup> 31<sup>st</sup> Dec & 01<sup>st</sup> Jan (5 Days)*

A supplement of **\$60 per person per day** has to be added to above rates

## General Notes:

1. Please note Group size split refers to full paying Adult Passengers only, Child & Youth count 50%
2. Private Safaris Management reserves the right to change the program and schedule according to prevailing weather conditions.
3. This proposal cost is subject to change due to unforeseeable changes in fuel and other levies.
4. Suggested accommodation may be changed to similar depending on availability at the time of booking.
5. All accommodation is based on standard room category.
6. There may be some departures operated on a re-routed version depending on the status given, but reflecting same experience and number of game drives.
7. *1 Adult sharing a Double with 1 Child under 12yrs: Adult & Child pay each Half Double rate*
8. Government taxes/levies & national park related fees
  - The rates above are inclusive of current levies/taxes & national park related fees as of today, however should there be any new taxes/levies/national park related fees introduced and/or increase of any current taxes/levies/national park related fees by Government/statutory bodies the same shall be passed on to you
9. E&OE.

## Rates include:

- Accommodation and meals as specified in the itinerary
- Activities as specified in the itinerary
- Nairobi transfers as specified in the itinerary in Van/Coach with English speaking Driver
- Transport in private Safari 4x4 Land Cruiser with service of English speaking Driver Guide
- Game drives as indicated in the itinerary (*please be aware that due to unforeseeable weather and traffic circumstances not every game drive can be guaranteed*)
- Park entry fees to all parks and reserves included in the itinerary for 24hrs each (*fees are subject to change*)
- 24/7 Emergency Contact on the ground
- Private Safaris Airport Assistance on Arrival and Departure (*from Arrival Hall/up to Departure Hall*)
- Drinking Water provide while on Safari + disposable cups
- Flying doctors coverage: (Covers clients within East Africa for a period of 30 days. In the eventuality of a medical emergency, they will be airlifted to Nairobi where they will be taken to a good hospital. Hospital bills are born by the patient.)

## Rates exclude:

- International & Domestic flights (if not mentioned above)
  - Personal insurance and baggage insurance
  - Visa fees wherever applicable.
  - All drinks & meals unless stated above.
  - All tips and portorage.
  - Laundry, massages and other personal expenses e.g. mini-bar & telephone unless otherwise stated
  - Any other services not mentioned above and other optional/additional activities.
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## TERMS & CONDITIONS

### 1. Cancellation and No-Show policy :

Reservations that are cancelled, reduced in length of stay or reduced in numbers (hereinafter collectively called a CANCELLATION) are subject to Cancellation and No Show fees if cancelled within 60 days of the arrival date:

- 61 and more days prior to arrival: 0%
- 60 days to 46 days prior to arrival: 15%
- 45 days to 35 days prior to arrival: 35%
- 34 days to 15 days prior to arrival: 50%
- 14 days to 24 hours prior to arrival: 100%

All cancellations must be given in writing.

**The above excludes any Nonrefundable deposits.**

### 2. Payment Policy

- 25% of the total cost at confirmation to secure rooms.
- The balance should be sent at least 60 days prior to tour commencement.

The company shall not be liable for any loss either in part or in full for booked services due to failure to adhere to above terms.

#### Payment via bank transfer:

Banking charges for international transfers are on the Agent, Private Safaris (E.A.) Ltd has to receive the full invoice amount. Any discrepancies will occur a supplementary invoice.

### 3. Passenger Information:

Soft-sided luggage or duffels are preferable to hard luggage for storage on safari vehicles within East Africa. Large suitcases of dimensions greater than 24"x 17"x 7" are impossible to store in vehicles and on aircraft and should not be used. (Baggage and personal effects are at owner's risk throughout the tour and baggage insurance for members is strongly advised).

### 4. Variation in rates:

Private Safaris may alter the contract rates in writing in case of changes in park entrance fees and other levies and taxes. Once you have booked a safari and we have confirmed the booking, the contract rates are fully guaranteed and will not be subject to any surcharges.

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