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PROPOSAL INTRODUCTION

ZANZIBAR BEACH SAFARI - **1 NIGHT TANZANIA SAFARI 2024** - VALIDITY JAN'24 - DEC'24

PROPOSAL DETAILS

Start:	Arusha Town
End:	Arusha Town
Validity:	01 January 2023 to 31 December 2024

Option 1:

Zanzibar – Arusha – Zanzibar

Day 1: Depart Zanzibar – Arrive Arusha

Met on arrival at Arusha Airport in the morning (Booked by Agent) and drive to Arusha National Park with lunch box. Game drive in the park with Late afternoon return with drive to Arusha
Dinner and overnight at **Forest Hill Carnival Hotel**

Day 2: Arusha – Zanzibar

Breakfast at the lodge
Checkout at 1000hrs; Lunch in a restaurant
Drive to Arusha Airport for scheduled flight to Zanzibar ETD 1300hrs or 1400hrs
(Booked by agent)
End of our Services

Rates are Net & non-commissionable rates per person in USD					
Travel Period	Group Size	Per Person sharing a Twin/Double	3rd Adult sharing	3rd bed Child (<12yrs)	Single Room Supplement
01.01 – 29.02.24 01.06 – 31.10.24 16.12 – 31.12.24	2 Pax	\$ 410	N/A	N/A	\$ 40
	3 Pax	\$ 360	\$ 320	\$ 255	
	4 Pax	\$ 330	\$ 295	\$ 230	
	5 Pax	\$ 315	\$ 280	\$ 215	
	6 Pax	\$ 305	\$ 270	\$ 205	
01.03 – 31.03.24 01.11 – 15.12.24	2 Pax	\$ 400	N/A	N/A	\$ 35
	3 Pax	\$ 345	\$ 320	\$ 250	
	4 Pax	\$ 320	\$ 295	\$ 220	
	5 Pax	\$ 300	\$ 280	\$ 205	
	6 Pax	\$ 290	\$ 270	\$ 195	
01.04 – 31.05.24	2 Pax	\$ 390	N/A	N/A	\$ 25
	3 Pax	\$ 335	\$ 320	\$ 245	
	4 Pax	\$ 310	\$ 295	\$ 215	
	5 Pax	\$ 295	\$ 280	\$ 200	
	6 Pax	\$ 285	\$ 270	\$ 190	

Option 2:

Zanzibar – Arusha – Manyara – Arusha - Zanzibar

Day 1: Depart Zanzibar – Arrive Arusha

Met on arrival at Arusha Airport in the morning (Booked by Agent) and drive to Manyara National Park with lunch box. Game drive in the park

Dinner and overnight at a lodge/camp in **Manyara Lake view Oasis Camp**

Day 2: Manyara - Arusha – Zanzibar

Breakfast at the lodge

Drive to Arusha; Lunch in a restaurant

Drive to Arusha Airport for scheduled flight to Zanzibar ETD 1300hrs or 1400hrs (Booked by Agent)

End of our Services

Rates are Net & non-commissionable rates per person in USD					
Travel Period	Group Size	Per Person sharing a Twin/Double	3rd Adult sharing	3rd bed Child (<12yrs)	Single Room Supplement
01.01 – 29.02.24 01.09 – 31.12.24	2 Pax	\$ 555	N/A	N/A	\$ 60
	3 Pax	\$ 470	\$ 465	\$ 350	
	4 Pax	\$ 430	\$ 425	\$ 305	
	5 Pax	\$ 405	\$ 400	\$ 280	
	6 Pax	\$ 390	\$ 385	\$ 265	
01.03 – 30.06.24	2 Pax	\$ 540	N/A	N/A	\$ 55
	3 Pax	\$ 460	\$ 435	\$ 340	
	4 Pax	\$ 420	\$ 395	\$ 300	
	5 Pax	\$ 395	\$ 370	\$ 275	
	6 Pax	\$ 375	\$ 355	\$ 260	
01.07 – 31.08.24	2 Pax	\$ 560	N/A	N/A	\$ 65
	3 Pax	\$ 480	\$ 470	\$ 350	
	4 Pax	\$ 440	\$ 430	\$ 310	
	5 Pax	\$ 415	\$ 405	\$ 285	
	6 Pax	\$ 395	\$ 385	\$ 270	

Option 3:

Zanzibar – Arusha – Tarangire – Arusha - Zanzibar

Day 1: Depart Zanzibar – Arrive Arusha

Met on arrival at Arusha Airport in the morning (Booked by Agent) and drive to Tarangire National Park with lunch box. Game drive in the park
Dinner and overnight at a lodge/camp in **Sangaiwe Tented Lodge**

Day 2: Tarangire - Arusha – Zanzibar

Breakfast at the lodge
Drive to Arusha; Lunch in a restaurant
Drive to Arusha Airport for scheduled flight to Zanzibar ETD 1300hrs or 1400hrs (Booked by Agent)

End of our Services

Rates are Net & non-commissionable rates per person in USD					
Travel Period	Group Size	Per Person sharing a Twin/Double	3rd Adult sharing	3rd bed Child (<12yrs)	Single Room Supplement
01.01 – 31.03.24 01.06 – 31.10.24 01.12 – 31.12.24	2 Pax	\$ 570	N/A	N/A	\$ 35
	3 Pax	\$ 490	\$ 470	\$ 360	
	4 Pax	\$ 445	\$ 430	\$ 315	
	5 Pax	\$ 420	\$ 405	\$ 290	
	6 Pax	\$ 405	\$ 390	\$ 275	
01.04 – 31.05.24	2 Pax	\$ 545	N/A	N/A	\$ 25
	3 Pax	\$ 465	\$ 445	\$ 345	
	4 Pax	\$ 425	\$ 405	\$ 300	
	5 Pax	\$ 400	\$ 380	\$ 275	
	6 Pax	\$ 380	\$ 365	\$ 260	
01.11 – 30.11.24	2 Pax	\$ 560	N/A	N/A	\$ 20
	3 Pax	\$ 475	\$ 445	\$ 350	
	4 Pax	\$ 435	\$ 405	\$ 310	
	5 Pax	\$ 410	\$ 380	\$ 285	
	6 Pax	\$ 395	\$ 365	\$ 270	

Option 4:

Zanzibar – Arusha – Ngorongoro – Arusha - Zanzibar

- Day 1: **Depart Zanzibar – Arrive Arusha**
 Met on arrival at Arusha Airport in the morning (Booked by Agent) and drive to Ngorongoro Crater with lunch box. Game drive in the Crater
 Late afternoon drive to Karatu
 Dinner and overnight at a lodge in **Bougainvillea Safari Lodge**
- Day 2: **Karatu - Arusha – Zanzibar**
 Breakfast at the lodge
 Drive to Arusha; Lunch in a restaurant
 Drive to Arusha Airport for scheduled flight to Zanzibar ETD 1300hrs or 1400hrs (Booked by Agent)
End of our Services

Rates are Net & non-commissionable rates per person in USD					
Travel Period	Group Size	Per Person sharing a Twin/Double	3rd Adult sharing	3rd bed Child (<12yrs)	Single Room Supplement
01.01 – 31.03.24 01.06 – 31.10.24 01.12 – 31.12.24	2 Pax	\$ 540	N/A	N/A	\$ 10
	3 Pax	\$ 455	\$ 430	\$ 340	
	4 Pax	\$ 415	\$ 390	\$ 295	
	5 Pax	\$ 390	\$ 365	\$ 270	
	6 Pax	\$ 375	\$ 350	\$ 255	
01.04 – 31.05.24 01.11 – 30.11.24	2 Pax	\$ 515	N/A	N/A	\$ 0
	3 Pax	\$ 435	\$ 410	\$ 325	
	4 Pax	\$ 395	\$ 370	\$ 285	
	5 Pax	\$ 370	\$ 345	\$ 260	
	6 Pax	\$ 355	\$ 330	\$ 240	

Holiday Surcharge:

- A supplement of **US\$ 45.00** per person per night will apply to all bookings on the 24th, 25th, 26th and 31st December and 1st January
- A supplement of **US\$ 40.00** per person per night will apply to all bookings during Easter period from 07th to 10th April 2023 (inclusive)

SUPPLEMENTS

- **Transfer Kilimanjaro Airport to Arusha Town (If arriving and departing the same day of safari)**
USD 97.00 Per 7-Seater Vehicle One Way
- **Transfer Arusha Airport to Arusha Town (If arriving and departing the same day of safari)**
USD 35.00 Per 7-Seater Vehicle One Way
- **Transfer Kilimanjaro Airport to Arusha Town (If overnight at a hotel in Arusha Town)**
USD 115.00 Per 7-Seater Vehicle One Way
- **Transfer Arusha Airport to Arusha Town (If overnight at a hotel in Arusha Town)**
USD 40.00 Per 7-Seater Vehicle One Way

General Notes:

1. Private Safaris Management reserves the right to change the program and schedule according to uncontrollable outside conditions.
2. This proposal cost is subject to change due to unforeseeable changes in fuel and other levies.
3. Suggested accommodation may be changed to similar depending on availability at the time of booking.
4. All accommodation is based on standard room category.
5. 1 Adult sharing with 1 Child will be charged Double Room Rate.
6. Re-routing of Itineraries due to limited space availability:
 - There may be some departures operated on a re-routed version depending on the status given, but reflecting same experience and number of game drives.
7. Seasonal variations:
 - Some bookings might straddle between two seasons making the above seasonal quotations on accommodation NOT APPLICABLE. Final rates will be communicated once fixed Departure Dates are agreed.
8. Government taxes/levies & national park related fees
 - The rates above are inclusive of current levies/taxes & national park related fees as of today, however should there be any new taxes/levies/national park related fees introduced and/or increase of any current taxes/levies/national park related fees by Government/statutory bodies the same shall be passed on to you
9. E&OE

Safari Rates include:

- Accommodation and meals as specified in the itinerary
- Transfers as specified in the itinerary
- Game drives as indicated in the itinerary (Be aware that due to unforeseeable weather and traffic circumstances not all game drives may be guaranteed)
- Park entry fees to all parks and reserves included in the itinerary for 24hrs each (fees are subject to change)
- Transportation in 6-seater safari 4X4 Land Cruiser with services of English-speaking safari driver guide
- Two bottles of half liter mineral water per day during game drives.
- Flying doctor's coverage: (Covers clients within East Africa for a period of 30 days. In the eventuality of a medical emergency, they will be airlifted to Nairobi where they will be taken to a good hospital. Hospital bills are borne by the patient.)

Safari Rates exclude:

- International & Domestic flights (if not mentioned above)
 - Pick-ups/Drop-offs outside transfer zone
 - Festive Season Supplements if mentioned separately
 - Personal insurance and baggage insurance
 - Visa fees wherever applicable.
 - All drinks & meals unless stated above.
 - All tips and portorage.
 - Laundry, massages and other personal expenses e.g., mini-bar & telephone unless otherwise stated
 - Any other services not mentioned above and other optional/additional activities.
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TERMS & CONDITIONS:**1. Cancellation* and No-show charges:**

Reservations that are cancelled, reduced in length of stay or reduced in numbers (hereinafter collectively called a CANCELLATION) are subject to Cancellation and No-Show fees. Whenever such fees are charged by the supplier(s), either hotel/camp or agent, PSL will forward the same to the respective tour operator.

- 60 and more days prior to arrival: 0%
- 59 days to 31 days prior to arrival: 50%
- 30 days to 15 days prior to arrival: 75%
- 14 days prior to arrival a no-show: 100%

All cancellations must be given in writing. The above excludes any Non-refundable deposits.

2. Payment Policy:

- 25% of the total cost at confirmation to secure rooms.
- A further 25% of the total cost 60 days prior to tour commencement.
- Remaining 50% of total cost 31 days prior to tour commencement.

The company shall not be liable for any loss either in part or in full for booked services due to failure to adhere to above terms.

Payment via bank transfer:

Banking charges for international transfers are on the Agent, Private Safaris (E.A.) Ltd has to receive the full invoice amount. Any discrepancies will occur a supplementary invoice.

***For Last Minute Cancellations/Amendments after office hours (between 18h00 and 08h30) and between Friday, 18h00 and Monday, 08h30 please contact and inform PSL Emergency Line under +254 (0) 701 876 552 in addition to email advising!**

3. Single Rooms:

Accommodation in singles rooms will be charged up to a **maximum of 3 rooms at the single room rate** subject to availability. Additional rooms will be charged at TWIN SOLE USE rate (on request basis)

4. Passenger Information:

Baggage allowance for domestic flights is 15kgs per person including hand luggage. Soft-sided luggage or duffels are preferable to hard luggage for storage on safari vehicles within East Africa. Large suitcases of dimensions greater than 24"x 17"x 7" are impossible to store in vehicles and on aircraft and should not be used. (Baggage and personal effects are at owner's risk throughout the tour and baggage insurance for members is strongly advised).

5. Variation in rates:

Private Safaris may alter the contract rates in writing in case of changes in park entrance fees and other levies and taxes. Once you have booked a safari and we have confirmed the booking, the contract rates are fully guaranteed and will not be subject to any surcharges